How to begin Your Irresistible Introduction...

As a	_,
help	
who are / experience / need	·
What I do is	
SO	

Example: As a business coach, I help business owners who are overwhelmed and confused with the amount of marketing information and choices available to them.

What I do is help them define their very real target market with precision so their efforts at making their business visible and desirable to their market actually gets them the results they want.

Prepared by: Lorraine Lane Lorraine@lanebc.com